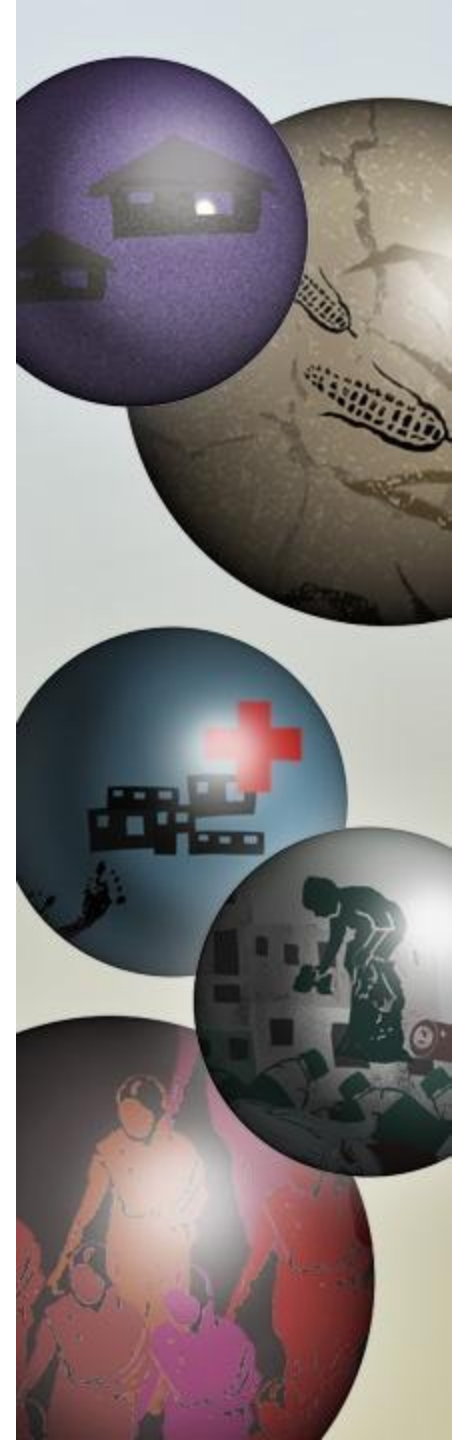




LGT Venture Philanthropy

Q4 2013



LGT Venture Philanthropy – Your partner for philanthropy and impact investing

Our mission

- Increase the sustainable quality of life of less advantaged people.

Our approach

- Based on the venture philanthropy approach, we analyze and support young, strongly growing organizations with high societal and environmental impact.
- Offer customized solutions for a broad range of clients.

Our track record

- A portfolio with over 25 active investments
- Improved quality of life of over 7 million less advantaged people
- iCats Program
- MRI investment suite

Our team

- Global team of over 20 venture philanthropy experts across 6 regions (Latin America, Europe, Africa, India, Southeast Asia and China) work together with an engaged board.

Our investment themes

- Agriculture, nutrition & forestry
- Health & sanitation
- Education
- Renewable natural resources
- ICT

How can we be a partner?

- Inspiration for philanthropy and impact investing
- Advice in developing a personal philanthropy / impact investing profile
- Implementation of personal engagement on the ground in a customized way



“All human beings should be able to live under dignified conditions and be given a fair chance for personal development in their lives.

Wealthy individuals have an economic, political and moral responsibility to champion the cause of disadvantaged persons. In developing countries in particular, the scale of poverty is alarming and the need for help is great. There are limits to the contributions that governments and development agencies can make.

This means that helping the disadvantaged in developing countries and assisting social advancement is also a challenge for the private sector. In this respect, it is vital that the invested financial resources generate a high and sustainable social return and do not create any false or unnecessary dependencies nor distort local markets.”



H.S.H. Prince Max von und zu Liechtenstein
CEO LGT Group, Member of LGT Venture Philanthropy Foundation Board

Our global team is based in six regions and is passionate about creating positive societal impact



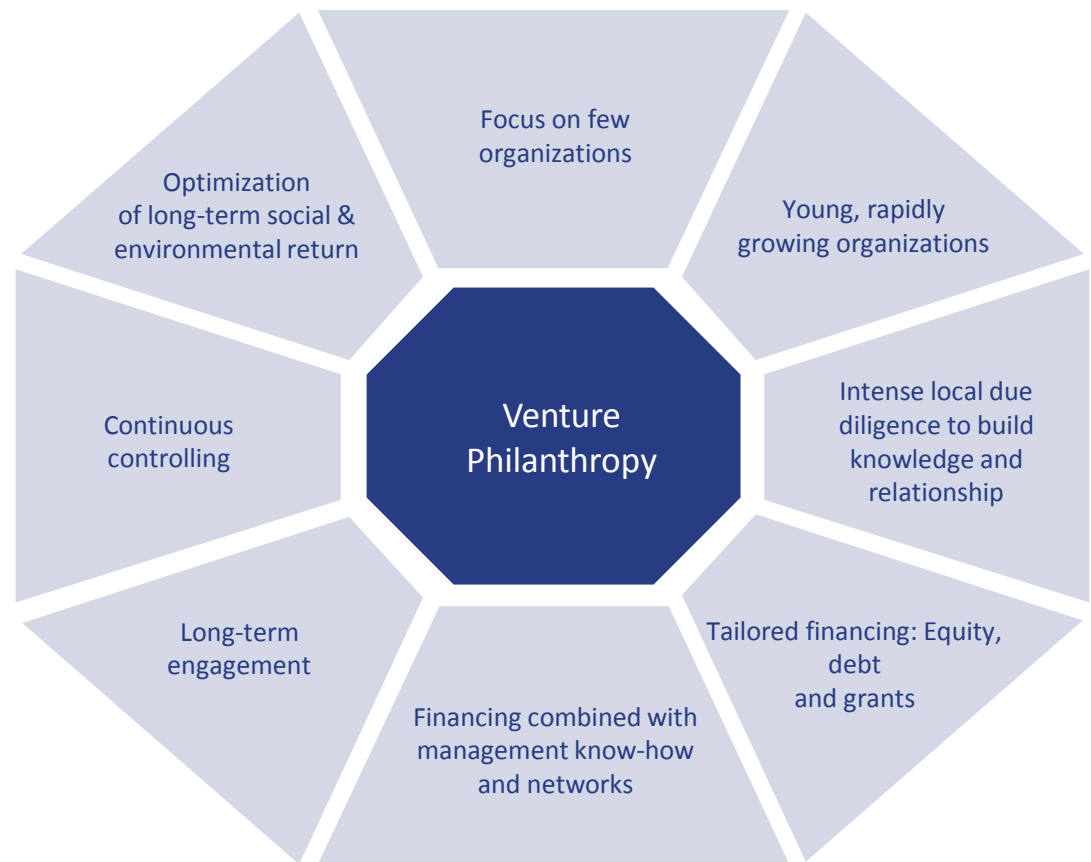
We support organizations with scalable solutions to social and environmental challenges

Applying the Venture Philanthropy approach, we provide more than just financing: management know-how and access to relevant networks can be even more important to achieving sustainable growth.

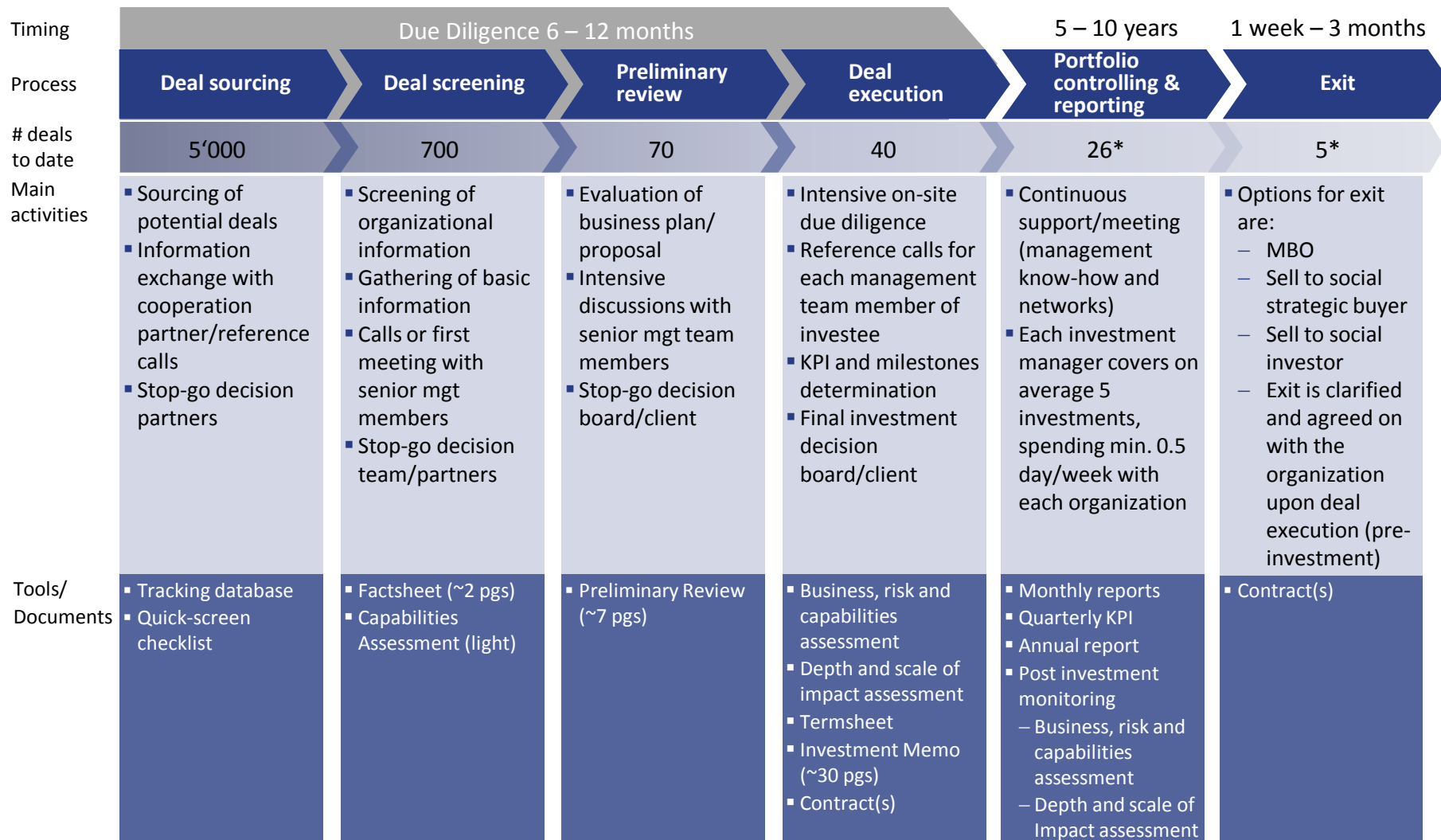
“We want to be as efficient and transparent as possible in our impact investing / philanthropic efforts.

With this objective in mind we have applied many proven principles and processes from the venture capital and consulting industry to our impact investing / philanthropy approach.”

H.S.H. Prince Max von und zu Liechtenstein



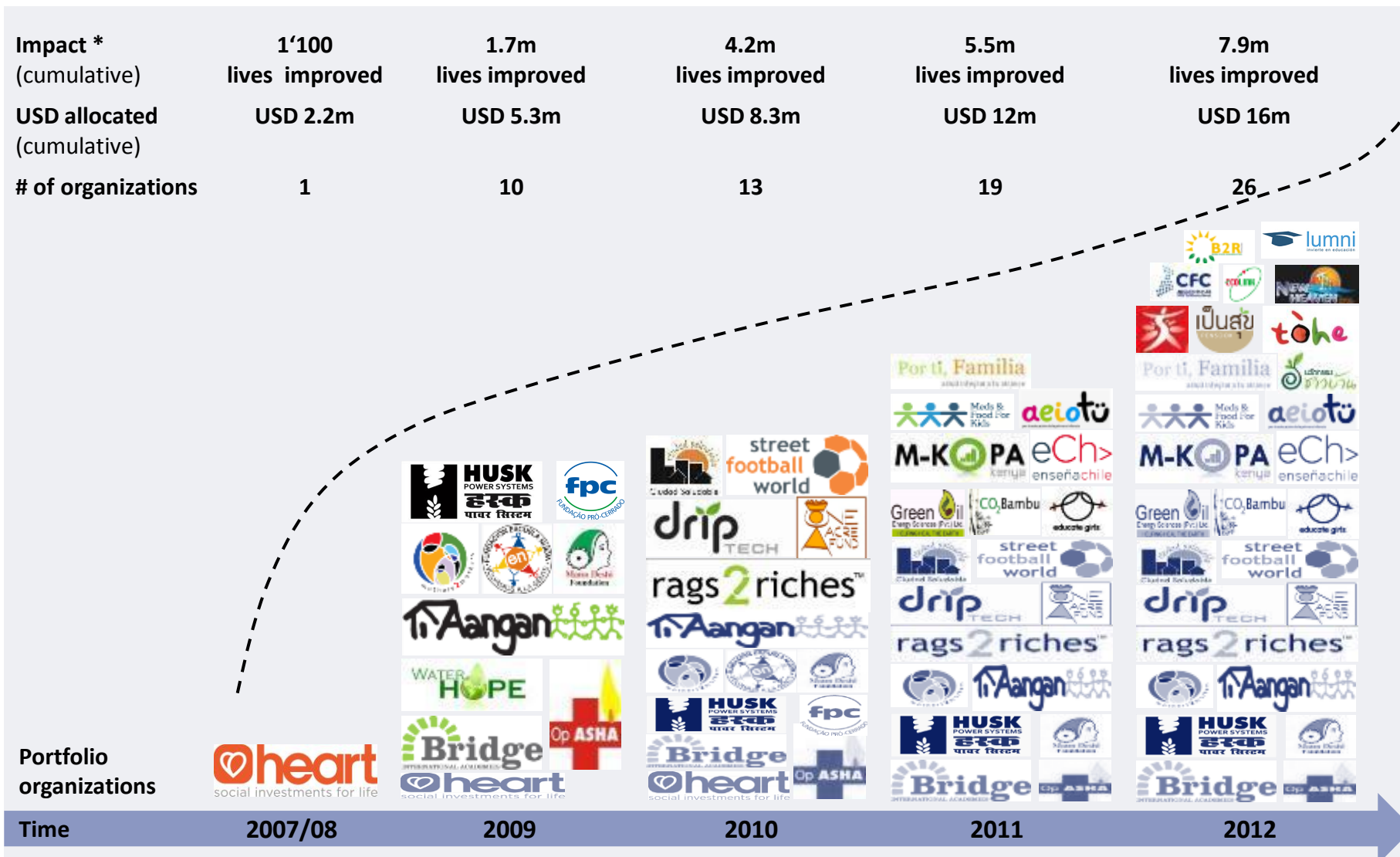
A multi-step investment process focusing on deep analysis to select the best organizations was applied thousands of times



* 26% grants, 19% debt, 6% convertible debt, 49% equity (including SWAP deals with average deal size USD 50k)

** Exit: 1 debt, 4 grants

Since inception, our over 25 portfolio organizations improved the quality of life of more than 7 million less advantaged people



*Most organizations have several donors/investors; therefore, the # of people reached is not only correlated with our donations or investments.

Rags2Riches (R2R)

Manila, Philippines



ENGAGEMENT OF LGT VENTURE PHILANTHROPY

- Equity investment of USD 78'000 and a loan of USD 47'000 to finance the expansion of R2R
- R2R has access to LGT Venture Philanthropy's iCats Program, the LGT Employee Donation Program, LGT Venture Philanthropy's network as well as ongoing mentoring support

IMPACT

R2R provides women with sustainable sources of income, giving them a degree of financial independence and enabling them to participate in providing for their families

PROBLEM

- The Philippines generate approximately 18'000 tons of waste daily
- 33% of all Filipino households live below the national poverty line
- Members of poor and indigenous communities, especially women, have difficulty earning sustainable livelihoods from their community-made products due to lack of market access, consumer demand, product development, and personal/skills training






SOLUTION

- R2R provides marginalized women with product development, sales, marketing, and logistics support to produce and sell stylish and eco-friendly products made from scrap cloth
- R2R trains and organizes poor communities, providing members with modules on self-esteem/confidence, values formation, savings and financial management
- R2R partners with various companies to up-cycle scrap materials and reduce waste accumulation

Reach

	2009	2010	2011	2012	2013e	2014e
# of communities	9	21	12	20	35	48
# of active artisans	111	450	209	129	142	170
# of indirect beneficiaries	555	2'000	1'045	645	710	850
Average annual income per artisan (in USD)	151	490	490	490	490	490

Depth

	Improved material well-being:	Increased income
	Improved physical well-being:	Greater access/ability to pay for healthcare; up-cycling reduces waste
	Improved social well-being:	Greater confidence/respect, leadership skills among producers
	Improved security:	Greater economic security
	Improved freedom:	Better access to markets, training, quality control

Husk Power Systems (HPS)

Bihar, India



ENGAGEMENT OF LGT VENTURE PHILANTHROPY

- Convertible note of USD 300'000 in 2010 for scaling up to 67 plants; in 2012 follow-on investment of USD 1m as part of Series-A for further expansion
- HPS has access to LGT Venture Philanthropy's iCats Program, its network as well as ongoing mentoring support

IMPACT

- Cost savings by using electricity instead of kerosene for lighting households
- Improved lighting conditions and elimination of indoor air pollution caused by kerosene lamps
- Employment generation in villages

PROBLEM

- Approximately 480 million people in India across 125'000 villages (44.5% of the population) do not have reliable access to electricity
- Indian government has designated 18'000 villages as “economically impossible” to reach via conventional means of grid electrification
- Current power options such as kerosene lanterns or diesel generators are uneconomical, inefficient and environmentally unfriendly

SOLUTION

- HPS has developed proprietary technology to convert locally produced agricultural waste (like rice husk) into electricity
- HPS generates and distributes electricity from its mini-power-plants (35kWh-100kWh) and micro-grids, targeting the villages in India's “Rice Belt” consisting of the states of Bihar, West Bengal, Orissa, Uttar Pradesh, and Madhya Pradesh

Reach

	2010	2011	2012	2013e
# Villages	102	268	382	1'000
# Households	30'800	80'400	114'600	300'000
# Villagers	123'200	321'600	458'400	1'200'000

Depth

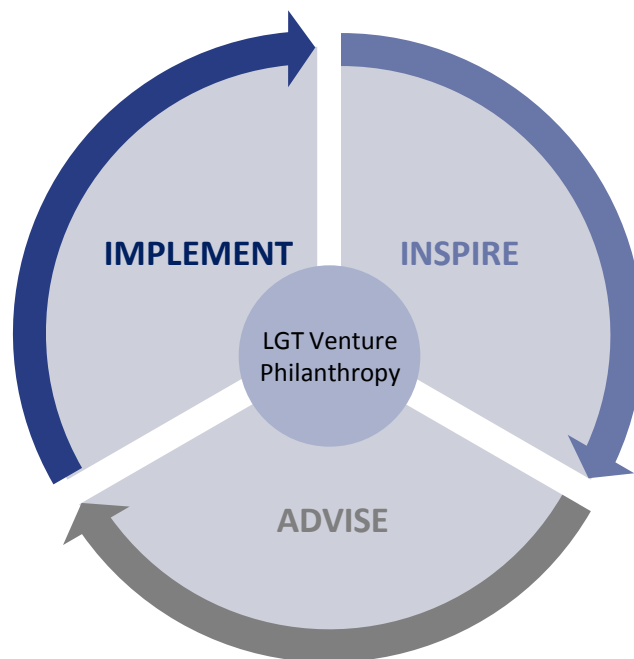
	Improved material well-being:	Increased income
	Improved physical well-being:	Relief from indoor air pollution
	Improved social well-being:	Enables education, entertainment
	Improved security:	N/A
	Improved freedom:	N/A

We inspire, advise and implement. And we accompany you on your journey to create positive impact.



Impact is created on the ground.

- You want to be sure that your capital is used efficiently?
- We select, mentor and monitor each engagement on the ground to ensure high impact and transparency.



Solutions inspire engagement.

- You want to get ideas for your engagement?
- We tell the stories of great solutions to social and environmental challenges around the world.



Impact Investing & Philanthropy are personal.

- You want to realize your own mission and vision?
- We work with you on a personal impact investing/philanthropy profile to make sure your values and aspirations are reflected in your engagement.

We offer various initiatives and platforms to engage, learn and meet like-minded peers



Join the peer-to-peer Family Network

Join a global network of families who are passionate about impact and want to learn from each other.



Develop your own impact profile

Get more clarity on your values, motivation, desired impact and the right approach, in personal sessions or a workshop.

Become an iCat

Use your business skills to create positive impact by working on the ground with one of our portfolio organizations for one year.



Become a social Angel Investor

Invest in early stage social ventures vetted by LGT VP and learn about innovative business models to tackle global challenges.



Sponsor an iCat

Support a business professional in his/her endeavor to build capacities within one of our portfolio organizations for one year.



Go on a due diligence trip

Accompany our local teams on due diligence trips and learn about the reality on the ground.



We are a strong partner for customized philanthropic engagement and impact investing

<p>Long-term</p>	<ul style="list-style-type: none"> ▪ LGT Venture Philanthropy is a long-term commitment of the Princely Family of Liechtenstein ▪ We look for long-term impact, not quick, unsustainable solutions
<p>Individual</p>	<ul style="list-style-type: none"> ▪ Your personal impact investing/philanthropy profile is at the core of our work ▪ We offer customized implementation options, co-investment opportunities, workshops and personal reporting for each client
<p>Competent</p>	<ul style="list-style-type: none"> ▪ Our team and board combine experience in finance, management consulting and impact investing/philanthropy ▪ We are known for the depth of our due diligence and the intensive engagement while investing ▪ We build on the experience and proven processes established while working for the Princely Family ▪ We can access expert knowledge in HR, accounting, marketing, legal department and asset management at the LGT Group
<p>Like-minded</p>	<ul style="list-style-type: none"> ▪ The Princely Family has founded LGT Venture Philanthropy to set up efficient and transparent processes and a competent team for their own impact investing/philanthropic engagement ▪ Since 2007, the Princely Family and other clients have invested over USD 16m through LGT Venture Philanthropy
<p>Local & Global</p>	<ul style="list-style-type: none"> ▪ Our team members are locals; they live and work in six regions across the globe ▪ We monitor each engagement locally to ensure efficient use of resources ▪ We have a low cost structure through fair local salaries

Contact information

It all starts with a personal conversation. Contact us to arrange a meeting. We are looking forward to meeting you.



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Support

LGT Venture Philanthropy is funded through substantial contributions from each of the following LGT Group companies: LGT Bank Ltd., LGT Bank (Switzerland) Ltd., LGT Bank (Austria) Ltd., LGT Bank (Singapore) Ltd., LGT Capital Management Ltd. and LGT Capital Partners Ltd.

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